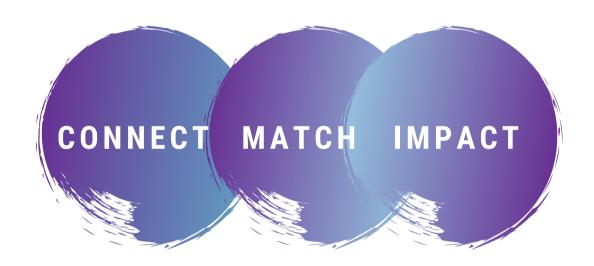


ANNUAL REPORT 2018

CONNECTING PEOPLE WITH THE NOT-FOR-PROFIT SECTOR,

MATCHING SKILLED INDIVIDUALS TO NOT-FOR-PROFIT BOARDS,

IMPACTING THE IRISH NOT-FOR-PROFIT SECTOR.



STRENGTHENING THE BOARD COMPOSITION OF NOT-FOR-PROFITS AND CHARITIES IN IRELAND.



ARTHUR COX

Boardmatch Ireland CLG CHY 16398 CRO 400151 CRA 20058968

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2018

TRUSTEE REPORT

OUR CHAIR'S STATEMENT

2018 was a highly successful year for Boardmatch Ireland, with 323 board appointments made to not-for-profit and charitable organisations throughout the country. It was also a year of change in organisation. In March the welcomed Eva Gurn, our CEO, back from maternity leave. There was change in the boardroom too, as Mary Cunningham and Karl Aherne stepped down from the board, and we welcomed Fred Karlsson on board. Fred's addition to the board was timely given Boardmatch being awarded a capital grant of €85,000 by the Department of Rural and Community Affairs to build a new website and matching engine to assist Boardmatch's continued growth. Fred's expertise in software development has proven invaluable in this regard.

Boardmatch was busy with events in 2018. From the British Ambassador's Residence event in May, where we saw former Ireland Rugby international Eoin Reddan speak about his experience of being placed on the board of Irish Youth Foundation, to the inaugural speed dating event in November during Charity Trustees' Week, held at the Convention Centre in Dublin and hosting 30 charities and 90 individuals.

We were delighted to continue our relationship with Arthur Cox in 2018 for another 3 years, further extending their long and valued relationship with Boardmatch.

Looking forward into 2019, Boardmatch will continue to serve the not-for-profit and charity sector throughout Ireland by placing individuals on to their boards and encouraging the sector to be more open and transparent about their board selection.

We were disappointed not to be awarded increased ongoing funding by the government in 2018 but look forward to continuing working with our colleagues in the Department to demonstrate the value that Boardmatch brings to the notfor-profit and charity sectors throughout Ireland. By the autumn of 2019, we will have completed our 3-year strategic planning exercise which will provide a roadmap for the organisation from 2020-2022.

Michael McDonagh, Chairperson, Boardmatch Ireland



MESSAGE FROM OUR CEO

2018 was a year of many firsts for Boardmatch and a record year in terms of Board appointments.

For Boardmatch, we have always believed that recruiting for skills leads to a stronger board. We know that casting the board recruitment net wider ensures more diversity around the boardroom table. In 2018, we witnessed more Not-For-Profits believing in this process also.

The number of board appointments more than doubled, from 140 in 2017 to 323 in 2018. This is an increase of 131% in 12 months. A fantastic achievement for all the Boardmatch team, it is a result based on hard work and spreading the good word of how Boardmatch can help all Not-for-profits.

Near the end of 2018, Boardmatch was delighted to received a capital grant to invest in the website, the primary tool for letting all Not-For-Profits in Ireland find the right skills for their board. Building a board in this way leads to a stronger board, leading to more impact in Communities all over Ireland.

Boardmatch is always seeking new avenues to bring together those wanting to join boards and the boards themselves.

2018 was the inaugural year of our Charity Trustee Speed-dating event. The event was a new way for boards to find new trustees and to succession plan for the board.

For candidates, it showed a different side to Not-For-Profits, a more transparent and open board recruitment process open to all with the correct skills. We were delighted that everyone, the Not-For-Profits and the individuals, came to the event with a lot of enthusiasm and created a fantastic buzz in the room. From this two hour event, 24 board appointments were made, a brilliant result and better than the KPIs the team had set.

Boardmatch continues to struggle with sustainable income, while 25% of income is received in the form of a grant from the Community Department of Rural & Development, Boardmatch has to work incredibly hard to generate the other 75%. If it was the other way around. sustainable funding, Boardmatch's impact would no doubt be three-fold resulting in even more individuals with the right skills around Not-For-Profit boards leading to more oversight of public funds.

While the funding challenge is tough, hearing from a Not-For-Profit as to the positive impact of finding a trustee through Boardmatch for their organisation, reassures us that it is all worthwhile.

I would like to thank the fantastic and driven team at Boardmatch, the dedicated board, loyal supporters and champions of Boardmatch who continue to help us spread our message.

Eva Gurn, CEO, Boardmatch Ireland

ABOUT BOARDMATCH

Boardmatch Ireland is the only charity in Ireland whose primary service is matching individuals to the boards of not for profits. Through this, Boardmatch are supporting the development of the community and voluntary sector (the not-for-profit sector) by strengthening boards and management committees by ensuring they have the correct skills to create the most impact in Communities all over Ireland. Boardmatch do this, primarily through:

- Our Free Matching Website that connects charities and not-for-profits with board vacancies with individuals looking to volunteer at board level
- · A range of training and review offerings for trustees and boards around Ireland
- Corporate programmes that engage employees and has a positive impact on the Irish notfor-profit sector

Boardmatch Ireland was established in 2005 to address the skills gaps on the boards of not-for-profit organisations. It was established by a strong board including Mary Redmond of Arthur Cox, Siobhan Toale of Bank of Ireland, Roger Acton of ACCA, Kieran Loughran of the Disability Federation of Ireland and Mary Davis of Special Olympics, a group of dynamic individuals wanting to encourage citizen participation. Both Mary Redmond and Mary Davis were members of the Task Force for Active Citizenship formed in 2006 by Government to address the lack of citizens getting involved with Community and Voluntary activities.

Boardmatch is the only Irish charity that specialises in connecting people from all sectors for mutual benefit, to enable individuals to give back at a strategic level and become Trustees of Charity Boards.

The Boardmatch model for the process of matching skills sets is often found in the corporate world. Matching skilled individuals to the boards of Not-For-Profits had been successfully implemented in Canada, and Boardmatch Ireland was established to bring this proven concept to Ireland.

By the end of 2018, Boardmatch facilitated the appointment of over 2,300 candidates to the boards of not-for-profit organisations, countrywide.

OUR SERVICES

FREE MATCHING WEBSITE

- for not-for-profits and individuals-

The free matching website offers a unique platform where charities and those that wish to join a charity board can connect. The website facilitates the matching of individuals to charity board vacancies, based on their skills, expertise, location, and not-for-profit interests. This is a nationwide database that enables charities to fill the skills gaps on their boards, whilst providing individuals with an opportunity to share their expertise, develop their skills, and give back to a cause they are passionate about. In 2018 we received a Capital Grant from the Department of Rural and Community Development to develop a new fit for purpose and more efficient matching platform.







PREMIUM SEARCH SERVICE

- for not-for-profits -

Do you have a budget for Governance? Are you looking for skilled individuals to join your Charity Board? Boardmatch offers a Premium Board Search service to notfor-profits in need of additional skills, perfect for organisations constrained by time and resources. Using our expertise in the area of board placement and extensive database of professionals looking to join boards, we work on a bespoke basis for the organisation to find the right board trustee for them. This is a fully managed service where we do the heavy lifting so you can focus on leading your organisation.







OUR SERVICES

LEADERSHIP DEVELOPMENT PROGRAMME

- for corporate companies -

Boardmatch offers Leadership Development Programmes for corporates looking to upskill their employees, whilst also giving back to the charity sector. The Leadership Development Programme is a placement programme where employees are placed onto the board of a Not-For-Profit. This skills-based volunteering allows participants to gain board experience and develop new skills while giving back to society and positively impacting communities.

"I HAD A DESIRE TO DO SOMETHING USEFUL THAT WOULD APPLY MY PROFESSIONAL SKILLS IN A WAY THAT MIGHT HELP OTHERS. A TRUSTEESHIP ALLOWED ME TO DO THAT."

DAVID KIELY, BANK OF IRELAND

TRAINING & REVIEW SERVICES

- for not-for-profits and individuals -

Boardmatch provides in-house and scheduled training sessions throughout the year for charities and individuals looking to improve their knowledge of governance. Our scheduled training sessions are all accredited and worth 5 CPD hours.

Our **Board Effectiveness Review** offers independent and reliable results and is an opportunity for your board directors to anonymously and confidentially share their views and opinions. Carrying out an independent board effectiveness review is extremely beneficial to your board as results gathered from the review can prove to be instrumental in the success of your organisation.







SKILLS-SET

ENGAGEMENT

OUR CHARITY TRUSTEES

Boardmatch is overseen by the Board of Trustees whose responsibility is to set the overall strategic direction of the organisation.

To streamline the work of the Board and to keep the board meetings effective, Boardmatch has two specialist committees to assist with the workload – the Finance Committee and the Governance Committee. The Board and individual committees meet six times a year. In 2018 a Website Committee was set-up to advise the Board regarding the development of the new capital grant funded website.



Michael McDonagh Chairperson



Sarah O'Connor Company Secretary



Anne Carthy



Martina Maher



Brendan Lawlor



Fred Karlsson



Mary Cunningham



Felicity McGrath



Denise Fitzgerald



David Owens

OUR TEAM



Eva Gurn CEO

Eva is CEO of Boardmatch. She is a graduate of the National University of Galway with an honours degree in Economics and Social Studies and is also a graduate of National University of Ireland, Maynooth, in Addiction Studies. Eva is currently completing a Masters in Management and Corporate Governance through the University of Ulster.

Eva joined Boardmatch Ireland in March of 2011 as the Corporate Services Officer and became Executive Director in 2016. In July 2018, Eva became CEO of Boardmatch. She has always had a keen interest in the not-for profit sector and the area of governance was a new and exciting space growing profile in 2011.

Eva's main role as CEO is to implement Boardmatch's strategy as set by the Board.



Helen Behan Charity Account Manager

Helen joined the Boardmatch Ireland team in December 2016. She has a degree in Social Science and a Postgraduate Diploma in Career Guidance and Development. Helen has a keen interest in the charity sector having previously volunteered with charities in Ireland and Uganda.

Helen manages the **Premium Search Service**, assisting charities to find suitable trustees for their boards.

OUR TEAM



Hannah Coleman Communications Officer

Hannah joined the Boardmatch Ireland team in March 2017. She graduated from UCD with an honours degree in English with Film Studies. She has substantial experience volunteering in the arts sector and with charities in Ireland and abroad.

Hannah oversees all aspects of Boardmatch's marketing and communication, as well as the free matching website for candidates and charities, board training, and board effectiveness reviews.



Orla O'Kane Consultant

Orla is a graduate of UCD where she completed an MA in Politics. She has lived and worked abroad for many years but is now delighted to be back living in Dublin. She has over 20 years' experience in HR and Recruitment in both the commercial and not-for-profit sector in Ireland and the UK.

Orla has worked with Boardmatch Ireland since 2011 as an expert in **Leadership Development Programmes** and is passionate about the benefits of good governance. Orla works closely with commercial and public organisations as part of Boardmatch's initiative of placing experienced individuals onto the boards of not-for-profits.

OUR CORPORATE PARTNER

ARTHUR COX

"Arthur Cox is pleased to support Boardmatch Ireland in its goal to develop the voluntary and community sector by strengthening boards and management committees. We have had a long association with Boardmatch Ireland and are proud that one of the founding directors of Boardmatch was our former colleague, Dr Mary Redmond (RIP).

Over the years, our work with Boardmatch has been an important part of the firm's commitment to Environmental Social Governance. We have worked closely with Boardmatch, not only as a sponsor, but also to match a number of people from our firm who have become board members in the not-for-profit sector. We look forward to continuing to work alongside Boardmatch as it helps people from all sectors become new leaders in communities nationwide."

Rachel Hussey, Partner and Chair of Arthur Cox's CSR Advisory Board



L-R: Eva Gurn, Rachel Hussey

2018

ACHIEVEMENTS & PERFORMANCE

Board Recruitment



New not-for-profit **Organisations**



New Board Vacancies



Trustees Appointed



New Candidates

Training, Education & Support



Trustees, CEO & Chair training sessions



Training Attendees



New Corporates Signed up to our Leadership **Development Programmes**

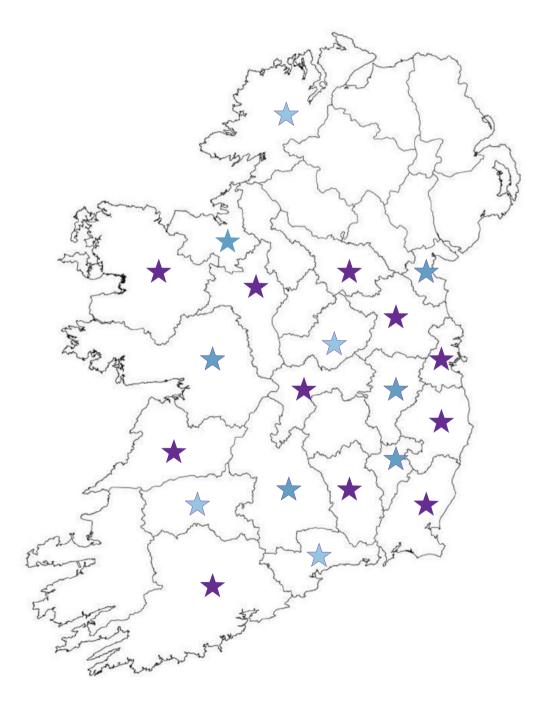


Supporter of **Good Governance Awards Charity Impact Awards Inaugural Trustees Week**



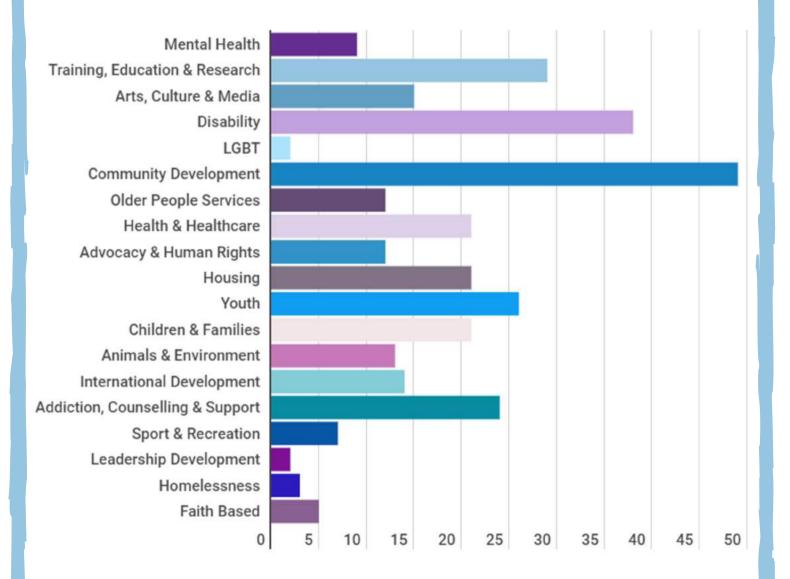
Premium Board Searches for not-for-profits

323 BOARD APPOINTMENTS



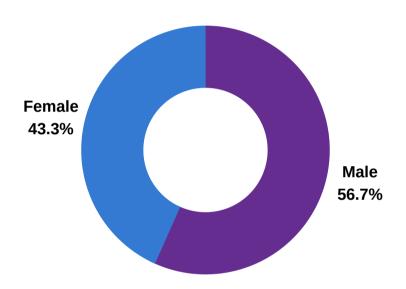
ACROSS 21 COUNTIES

323 BOARD APPOINTMENTS



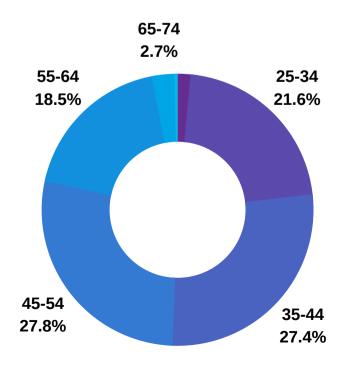
ACROSS 19 CATEGORIES IN THE NOT-FOR-PROFIT SECTOR

323 BOARD APPOINTMENTS



GENDER DIVERSITY

AGE DIVERSITY



FREE MATCHING WEBSITE



New not-for-profit Organisations



New Board Vacancies



Trustees Appointed



New Candidates

FREE MATCHING WEBSITE IN REVIEW

Following a survey sent to our users in November 2017, we recorded some valuable feedback from service users which helped us to improve communication and develop our new website. When surveyed, organisations rated Boardmatch 8 out of 10 when asked, "In your opinion, how relevant and/or necessary is Boardmatch within the charity sector in Ireland".

Throughout 2018 we saw the results of our increase in communication with organisations and candidates on our website. By developing our support for service users, we saw a vast increase in board placements. **Our board placements were up 131% on 2017, to a total of 323 matches.** This was our highest annual board placement rate on record. We also introduced free website workshops for organisations, to help them with creating engaging and accurate role specifications and teaching them how to get the most from the free Boardmatch service. We believe that this growth in service user engagement facilitated our increase in board placements in 2018.

- 95% of board vacancies were filled in 2018 -

In September 2018, Boardmatch was awarded a Capital Grant of €85,000 by the Department of Rural and Community Development to build a new matching website. This was a long-term goal of Boardmatch, and our aim for the new website is to ensure that the free service is intuitive, accurate, easy to use for all, and increases board placements. Our new website is now live, and the feedback we have received to date has been extremely positive from both individuals and organisations. We look forward to offering our services to more Irish not-for-profits in 2019.



PREMIUM SEARCH IN REVIEW

2018 was a great year for Boardmatch, in particular our Premium Search Service. We conducted Premium Searches for 26 charities. 20 of these searches were based in Dublin and six regionally in counties Kildare, Meath, Louth, Limerick and Cork. 43 candidates were placed onto boards of charities and not for profits through the service in 2018.

We have seen a large increase in the premium service this year especially from smaller charities who see the importance of investing in their boards.

At Boardmatch we see regular trends in Board Recruitment year on year. In 2018, we saw a **growth in Charities requesting Chairs for their board**. Boardmatch are encouraging charities to invest in a new calibre of trustees for their board who will be trained in and prepared for when their Chair steps down, and they can move in to the role. This will promote and improve succession planning for organisations. Boardmatch is available for assistance on this and can use specialist tools such as our Skills Audit Tool Exercise, to help your board identify the correct candidates.

As we look to the future, the Premium Search Service can be a solution to all organisations who have a budget for Governance.

2018 has been a great year overall for the Premium Search Service and we are confident it will continue to prosper into 2019. Thank you, to those organisations, for their belief in Boardmatch, understanding the importance of investing in their boards and their continued support.

16 Trustees, CEO & Chair training sessions





TRAINING IN REVIEW

Training and consultancy services continue to play a key role in educating trustees, generating revenue for Boardmatch, and raising our profile within the sector. 2018 was another successful year for Boardmatch as we continued with the roll out of our core training programmes, and introduce a new Chair training course:

Understanding Governance and the Board's Role The Art of Being an Effective Chair and Chairing Well The Chair's and Chief Executive's role in building high-performance boards -



OCTOBER



LEADERSHIP DEVELOPMENT PROGRAMME



7

327

New Corporates
Signed up

Programme Candidates

LEADERSHIP DEVELOPMENT PROGRAMME IN REVIEW

2018 has seen our Leadership Development Programme go from strength to strength. At its core this Programme is about placing experienced professionals onto the boards of charities that have a real need for their particular skills set. This is a handheld initiative where employees work with the Boardmatch Ireland Consultant so that they are introduced to a charity that they really care about. The benefits of this programme are to enhance the personal development of employees, improve the corporate social responsibility agenda of employers and to strengthen the governance of charities and not for profits. Boardmatch Ireland originally introduced this Programme in 2012. We work with HR Directors and CSR leaders to incorporate board level volunteering as part of an organisations strategic plans around employee Leadership and Development initiatives. We have worked with many Irish organisations in both the Private and the Public Sector since the Programme's inception in 2012 and have had the wonderful experience of being invited back into many major companies to re-run our Programme a second and even a third time.

KPMG are a case in point, we have had a sustained relationship with the firm for many years. In 2018 we re-introduced the Leadership Development Programme under the firm's Head of CSR Karina Howley. There was huge interest within KPMG and we worked with the Directors through out the year. The calibre and commitment of the KPMG participants was fantastic and it was a real pleasure to work with each and every one of them.

2018

OUR IMPACT

Our purpose

Transparently strengthen board composition of not-for-profits and charities all over Ireland by matching skilled individuals to boards

Upskill people to build higher performing boards in the not-for-profit sector

Ultimately supporting and impacting the Irish not-for-profit sector.

FREE MATCHING WEBSITE





Dyslexia Association of Ireland made 3 board appointments through our website in 2018.

"There are lots of excellent candidates out Board there seeking positions, Boardmatch is a great way to find them. recent years, we have Boardmatch especially useful when seeking Directors with particular skill sets. This enables us to strengthen the skill set diversity across our Board and its subcommittees. I would definitely recommend their service to other charities seeking Board members and would advise being quite specific about the skill sets you are looking for. This ensures a really good match between prospective candidates and your organisation's needs."

Rosie Bissett, CEO, Dyslexia Association of Ireland

SHINE - Supporting People Affected by Mental III Health made 3 board appointments through our website in 2018.

"Conscious of the need to have a Board with a balanced set of experiences and skills we looked to Boardmatch to ensure additional and specific expertise was available. Since our recruitment campaign we have successfully recruited an external expert member to our Audit and Risk Committee. Additionally, we have co-opted two additional Board members and are in the process of considering additional members.

We are very pleased with the quantity and quality of the candidates who responded to our Boardmatch call. The availability of Boardmatch has allowed us a platform to seek out people with specific skill and knowledge to allow us to form a Board which can fulfil the requirements for Good Governance in the Voluntary sector. We will certainly return to Boardmatch in the future."

John Saunders, CEO, SHINE –
Supporting People Affected by Mental
III Health



In 2018 Boardmatch assisted National Advocacy Service for People with Disabilities with their board recruitment. On the following pages we will hear from their National Manager, Louise Loughlin, and their new trustee, Noel Beecher.

CHARITY TESTIMONIAL - NATIONAL ADVOCACY SERVICE FOR PEOPLE WITH DISABILITIES

"National Advocacy Service for People with Disabilities availed of Boardmatch's Premium Search service and filled one board role. We chose this service as it made more sense as otherwise, we would have had to trawl through the database and manage enquiries ourselves.

Our new board trustee has certainly benefited our board. Noel has exactly the skills and experience we were looking for. He is also already very committed and supportive of the organisation. We previously had a real gap on a board from a finance/accountancy perspective which Noel has now filled. Investing in our board has directly impacted our organisation. As the leader of the organisation I know that our board has the requisite skills to hold the executive to account and to provide guidance/support in the finance area – enabling me to focus on more strategic issues. For all of the above reasons, we would recommend the Premium Search service to other not-for-profits."

Louise Loughlin, National Manager, National Advocacy Service for People with Disabilities.





"I have a keen interest in the not for profit charity sector and have been actively involved with a number of charities over many years. My aim is to add value where I can.

I was registered with Boardmatch in 2018 when Helen Behan alerted me to a non-executive director position with the National Advocacy Service for People with Disabilities (NAS). The role also involves acting as Treasurer and as Chairperson of the Finance, Audit and Risk Committee.

NAS is an issues-based national advocacy service that is independent, confidential and free. NAS recognises the capacity of persons with disabilities to make their own decisions with the support of an independent advocate. The service works with people who are isolated, may have communication difficulties, are inappropriately accommodated and have limited supports. NAS empowers and is directed by people who use it.

"I have the pleasure of working as a member of a very professional Board and very capable and dedicated CEO and staff who are providing a very valuable, individual, dedicated, and necessary service for people with disabilities."

My experience in using the Premium Boardmatch service has been excellent. Helen Behan has been very proactive and supportive before and after my appointment in ensuring a correct match for both myself and NAS. I would highly recommend the service provided by Boardmatch."

Noel Beecher, Chief Risk Officer, National Transport Authority



In 2018 Boardmatch assisted Citizens Information Phone Service with their board recruitment. On the following pages we will hear from their Acting Chair, Deborah Dwyer, and their new trustee, Adrian Murphy.

CHARITY TESTIMONIAL - CITIZENS INFORMATION PHONE SERVICE

"CIPS recently engaged Boardmatch Ireland to find a new director for our organisation. CIPS were interested in securing a suitable Director/Company Secretary and had defined a comprehensive profile for this directorship. In working with Boardmatch Ireland, CIPS quickly realised that Boardmatch were keen to understand our organisation profile and culture and our business needs; Boardmatch found us a candidate that is dynamic and a great addition to the board of management.

"Boardmatch were keen to understand our organisation profile and culture and our business needs; Boardmatch found us a candidate that is dynamic and a great addition to the board of management"

Our working relationship with Boardmatch was efficient, professional, positive, and rewarding. CIPS would strongly recommend the services of Boardmatch and having had such a successful outcome from our first engagement that we intend to continue to avail of the excellent services on offer by Boardmatch Ireland."

Deborah Dwyer, Acting Chair, Citizens Information Phone Service



"Having recently returned to Ireland from working abroad for 15 years, I was keen to continue my interest and involvement with a "not-for-profit" organisation. I have been very passionate about using the finance and general business skills I have been fortunate to acquire and develop over the years and looking to provide something back I have offered my services to a wide variety of charities.

Through some research on how to source such roles in Ireland, I came across Boardmatch. I had an extremely positive experience in working with them and found them to be very professional. Helen was very engaging and helpful ahead of my interview and allowed me to be fully prepared in advance.

"I continue to be grateful to be able to work alongside a close group of friendly, professional and welcoming group of people and have undoubtedly had a very rewarding experience in my short time so far."

To date my experience with the Citizens Information Phone Service has been very rewarding. As well as bringing value through my experience to the organisation I equally have learned and been able to build on my existing experience and knowledge through engaging with an experienced board of professional people as well as the staff of the Citizens Information Phone Service. Through listening with the staff engaging with the public, I can see what value the team brings in providing an important service to the general public.

I continue to be grateful to be able to work alongside a close group of friendly, professional and welcoming group of people and have undoubtedly had a very rewarding experience in my short time so far."

Adrian Murphy - Global Head of Internal Controls - FMC Corporation



CHARITY TESTIMONIAL - ALONE

"Before my time in ALONE, people became trustees through relationships with other trustees and board members. As you can imagine, that way of sourcing trustees has some benefits, in the fact that people know the relationship, but its negatives are far greater, as that familiarity can create loyalties to the person that you brought on. It doesn't promote transparency or independence and means that you may not get the key skills that your organisation needs. I believe that it is much more supportive when the Board identifies what skills are needed and when, and then creates a process to recruit them. These new trustees can then join without any preconceived ideas about the charity and the Board, and just focus on the strategic goals of the organisation.

Every 4 years ALONE undertakes a strategy review. When you review your strategy you need to be looking at whether the premise that you based your decisions on in the past are still relevant. Four years ago we brought in two new trustees through Boardmatch, and that fundamentally changed the Board. This was because there was new thinking, new skills, and allowed a huge amount of growth to come. As an organisation, we have gone from 3 staff to 50, and from 50 volunteers to 1,500. What allowed that growth and response to demographic changes were the new board trustees. Those trustees came in, liked what we were doing, but realised that we had the capacity to do more.

As we did our latest strategic plan, it became obvious that we had gaps. We are planning to hugely grow our housing, and we did not have a trustee with a housing background. Therefore, we asked Boardmatch to find us candidates with a housing background, so the board knows it has the right skills when this project is undertaken.





I think at the end of the day skills-based boards are the only way to go, and I would recommend Boardmatch for both the professionalism of their staff, and the process that they offer. Boardmatch has the relationships and the skills to engage with people, and people come to them. It means that we get to speak with wonderful candidates that may not have thought about us — maybe somewhere at the back of their mind they knew our name — but they didn't know what we do. However, by going to Boardmatch they get to know us.

Bringing in new people can have the power to accelerate what you do, the power to affect peoples' lives; but if the fit is wrong they also have the power to stop everything. I understand that spending money in a charity is a sensitive topic, however I don't think charities should apologise for utilising a paid service. Getting your board right is critical, and for a relatively small fee, I think it is the best money you will spend all year. Don't overthink the Premium Search, just do it. At the end of the day, you should be using Boardmatch and putting the process in the hands of the professionals and letting people support you to do it right. If people are concerned about losing control, that's really the point. It's about transparency and trusting the professionals.

Boardmatch fills a specialist gap, and I believe it is something that should be supported. It is intangible in a way, but it's hugely impactful, hugely valuable, and has a decisive effect and resonance throughout the sector."

Sean Moynihan, CEO, ALONE



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Boardmatch increased our training services in 2018. We held 8 scheduled training sessions in 2018, covering the roles and responsibility of voluntary Trustees, Chairperson training, and CEO & Chair training. The trainings were all led by Dorothy Dalton, governance expert, and were well attended on all occasions. There was a 26% increase in attendees from 2017.

"Excellent training, professionally and engagingly presented. I would recommend it to existing and prospective board trustees"

In 2018 Boardmatch Ireland's training offerings were successfully accredited by The Certification Service. Boardmatch are now the only not-for-profit offering CPD approved roles and responsibilities of board trustees training. We also introduced our new training offering: The Art of Chairing, in June. This course is aimed at new Chairpersons, or those with previous board experience who are looking to gain insight into the role of the Chair prior to taking on a Chair role.

"This training day has given me the knowledge required for my duties as a recently appointed Chair and also the confidence in performing this role to the best of my abilities."

Dorothy is a prominent figure in the area of good governance in the UK and was editor of Civil Society's Governance magazine. Dorothy sits on the board of many notable charities including the Marie Curie Cancer Foundation.

The performance of any not-for-profit organisation is underpinned by the relationship that exists between the CEO and Chair. The training is designed to explore this critical Management/Governance interface and is relevant to both seasoned practitioners and those just stepping up to the top job.

Boardmatch have received consistently good reviews from attendees about the training, and 2018 was no different with 100% stating that they would attend another training and would recommend it to another organisation.

In 2019, Boardmatch will introduce regional training sessions.

"Dorothy was exceptional – very knowledgeable but perfectly pitched presentation.

One of the best courses I have been on"

Training attendee

"Thoroughly enjoyable, interactive and informative course. Case study was very informative, enjoyable and easy to understand"

Training attendee

AREAS OF THE NOT-FOR-PROFIT SECTOR REPRESENTED



IN-HOUSE TRAINING

Our in-house training service offers boards the opportunity to work together and improve their governance knowledge, specific to their organisation.

In 2018 we facilitated in-house training sessions for 8 charity boards. We also hosted 2 training sessions for member organisations of Northside Partnership.



"Our board found the Boardmatch training extremely value added. Rather than the training being positioned as simply working through foils and governance theory, each topic was approached in a manner which provoked analysis and self-evaluation. We walked away from the training with a number of practical action items to improve our governance."

David White, Chairperson, Amnesty International



BOARD EFFECTIVENESS REVIEWS

Boardmatch offers board reviews for charities who are looking to improve their governance and board effectiveness. Our board reviews allow boards to review anonymously their practices and procedures, and then benchmark and analyse their results.

"In line with good corporate governance the LauraLynn Board determined that it would appoint an independent entity to carry out an external Board Effectiveness Review. The Board selected Boardmatch to carry out this review on its behalf. This review provided us with the opportunity to benchmark our behaviours, practices and outcomes against a range of other organisations. The review was reassuring in that it helped to identify our strengths and also provided some useful insights and recommendations that we can integrate into our work for the future.

We found the Boardmatch service was professional and well organised and we would recommend this service to other not-for-profits looking to externally review their board."

Tony Mc Poland, Chairman Nominations & Governance Committee, LauraLynn



LEADERSHIP DEVELOPMENT PROGRAMME



LEADERSHIP DEVELOPMENT PROGRAMME - TESTIMONIAL



"In KPMG we focus specifically on skills-based volunteering as part of our Corporate Citizenship strategy and as the number two company in Ireland in terms of volunteer hours of over 13,000 hours we look for opportunities for our staff to give their time and expertise to community/not-for-profit organisations. As KPMG contains a depth of business talent that could make a significant impact within the not-for-profit sector, we have been working with Boardmatch to deliver a bespoke matchmaking service to Directors within KPMG to find them a suitable not-for-profit Board to join that aligns with their own personal interests/values.

Karina Howley, Head of Corporate Citizenship and Diversity is delighted with the results of the engagement with Boardmatch, "Last year when I advertised looking for five volunteers for Boardmatch, I was overwhelmed with the response back from Directors within the firm – I had over 30 people wanting to engage in the process. I had the difficult task of selecting just 15 people from that initial amount so that we could focus on getting them placed. It has been a very smooth process from initially engaging with Orla in Boardmatch, her briefing our volunteers as to how the process works and then meeting with each individually to find out about each person's background and areas of interest then finding a few suitable potential matches and making introductions."

LEADERSHIP DEVELOPMENT PROGRAMME



Three of the successfully placed candidates were Christopher Brown who was placed on the Board of Global Action Plan Ireland which supports schools. communities and businesses to take practical action to live as sustainably as possible. Christopher said, "The Boardmatch process, from initial interview on skills and preferences through to charity interview and placement was really efficient. I was matched and placed faster than I'd expected. The Board experience has been great and it's obvious each of us has a very different skillset or background. It's diversity of thought in action." Hazel Cryan, KPMG Director who was also placed said, "Through Boardmatch I joined the Board of NALA, a not-for-profit I feel very passionately about. Boardmatch considered both my personal interests and where I could best leverage my professional skill set." Laura Larkin, another Director in KPMG said, "Taking part in the Leadership Development Programme between KPMG and Boardmatch Ireland has been hugely rewarding. Taking on a board position was a professional development goal I had set for myself, so the programme became the perfect way to gain invaluable experience at board level as well as being a 'skills-based' way to give back. I was lucky enough to be appointed to the board of the Marie Keating Foundation - a national cancer charity that works tirelessly to "make cancer less frightening by enlightening" - a cause very close to my heart."

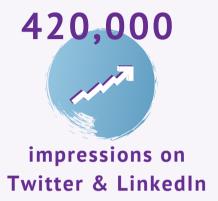
Karina said, "I would advise any organisation to get involved with Boardmatch on a similar initiative – it is hugely beneficial for people to enhance their personal skill-set, develop their interpersonal skills, broaden their network, build knowledge of the not-for-profit sector and understand challenges faced by organisations outside their own areas."

Karina Howley, Head of Corporate Citizenship & Diversity, KPMG Ireland

2018

COMMUNICATION & EVENTS

COMMUNICATION







SOCIAL MEDIA GROWTH

As a small charity with limited resources, we understand the importance of growing our presence where possible and developing our social media presence in 2018 enabled us to do this. We engaged with a wider audience through our LinkedIn and Twitter channels, and increased our content that we shared across these platforms. Our quarterly e-zine offered governance guidance, articles and studies of interest, and information about our services and events.

On our social media channels, we shared our impact with our followers by featuring charities who have successfully found trustees, as well as the perspectives of candidates who joined charity boards.

In 2018 we continued our partnership with LinkedIn as they shared our board vacancies from our website on LinkedIn, helping more potential candidates find out about our board opportunities.

BRITISH AMBASSADOR'S RESIDENCE EVENT

There was a great turnout on the night of people gathered to celebrate the work that Boardmatch do for Irish charity boards. Our thanks to all those who were able to attend our Boardmatch Annual Gathering on 24th May 2018. Special thanks to Sarah Tiffin, The British Deputy Head of Mission, for hosting us at Glencairn, and to Hays for their continued support.

Our speakers for the evening were Niall McLoughlin, former CEO of the Irish Youth Foundation (IYF), and Eoin Reddan, AVP Marketing at Avolon, and trustee of Irish Youth Foundation (IYF). Niall spoke about the transition that IYF went through 6 years ago when he joined the organisation, and how the new trustees that they recruited through Boardmatch helped to grow the organisation and upskill the board. Eoin, a former Irish rugby player, spoke about how he joined the board of IYF through Boardmatch and Rugby Players Ireland's Player Placement Programme, and the challenges that helped him up-skill and the benefits to his own personal development.



L-R: Niall McLoughlin, Former CEO of the Irish Youth Foundation, Eva Gurn, CEO of Boardmatch, Eoin Reddan, Trustee of Irish Youth Foundation



The Boardmatch Team. L-R: Helen Behan, Orla O'Kane, Eva Gurn, Hannah Coleman

CHARITY TRUSTEES' WEEK

Charity Trustee Week was held from 12th-16th November in Ireland. The aim of Charity Trustee week is to celebrate charity Trusteeship, to inspire and inform existing trustees, and to encourage more people to stand as trustees, using their skills and experience in roles that benefits their Communities. Boardmatch do this on a daily basis as it is one of our main objectives so it was wonderful for this to be recognised by the Charities Regulatory Authority and be a part of the Steering Committee for Trustee week in Ireland along with The Wheel, Carmichael Ireland, Volunteer Ireland, Charities Institute Ireland, and Dochas.

Our first **Trustee Speed-Dating** event was our main event of the week. We also ran a free workshop for charities looking for further assistance with how to create a board vacancy on our website. Alongside these events, we featured **Trustee Profiles** on our social media pages throughout the week. These individuals were all placed through Boardmatch's services to a variety of charities and gave a wonderful insight into a trustee's personal journey, what they learnt along the way, and their recommendations to others thinking of joining a charity board.

TRUSTEE TESTIMONIAL

Siobhan O'Shea, Trustee with TeenLine Ireland, was one of our featured Trustees. Siobhan joined the board of TeenLine in 2018 through our website.



Why did you choose to take on a voluntary trusteeship?
A passion for giving back and for the following reasons ...

1. The TeenLine Charity & People:

After learning about the **vital work Teenline do** in supporting young people it became an easy decision to join the Board. Maureen Bolger founded the charity in 2006 following the death of her son, Darren who took his own life in 2003. Maureen wanted to provide a safe place for teens to talk. Currently over 40 people give of their time voluntarily to Teenline from the helpline, office & board volunteers which I continue to find inspiring.

2. Personal:

The areas of mental health and wellbeing, support for young people, and work to reduce our teen suicide rates are all **issues that have a personal connection to me**, especially now as a Mum of two pre-teens. Our volunteers make a huge difference to the young people calling the lines supporting over 2,000 calls a month.

3. Professional:

Taking on a board position was a goal I had long set for my **professional growth**. I am interested in pursuing further board roles in the future, so it has been invaluable to gain this experience. Also because of the work I do in Cpl I'm very aware of the struggle to shift the dial on **female representation on boards** – I felt it was the right time and opportunity to get off the fence myself!



What have you learnt by being on a board?

It has been an excellent learning journey. Our board bring a wealth of professional and life experience from a wide range of roles and sectors which is enriching to be around. The diversity of leadership, skills, energy, ideas and thinking adds great value not only to Teenline but to each other.

CHARITY TRUSTEE SPEED-DATING

- 100% of charities said they would recommend the event to other charities -

On 14th November 2018, **Boardmatch hosted Ireland's first Charity Trustee Speed- Dating event**. This event was a great success for all involved and could not have been facilitated without the support of our hosts, **The Convention Centre Dublin**.

We had 30 charities exhibit at our first Speed-Dating event, with over 90 candidates attending looking to find their perfect board match. Our participating organisations featured a diverse group of charitable causes, including children and families, animal welfare, community development, advocacy and legal, addiction services, the environment, housing, disabilities, the arts, employment, health and medical, international development, and youth and education.

The attending candidates also covered a wide range of sectors, and backgrounds, offering a variety of skills and expertise to the charities.



The Convention Centre Dublin lit up in Boardmatch's colour on the night.



Ready to welcome attendees to our first Charity Trustee Speed-Dating event.

CHARITY TRUSTEE SPEED-DATING CHARITY FEEDBACK

We received very positive feedback from charities and candidates who attended the event. 100% of charities said they would recommend the event to other charities



"Excellent opportunity to meet people interested in being on a board"

"Good balance between number of charities and potential trustees"

"Well run, professional, and brought candidates to us!"

"Fantastic initiative. Face-to-face is second to none"

"Flexibility for people to circulate and meet the charities"

"Well organisation, good selection of candidates, and we had enough time to meet people"

"Quick, efficient, well organised, and people were there because they want to get involved"



CHARITY TRUSTEE SPEED-DATING CANDIDATE FEEDBACK

Candidates also responded positively to the event, with 80% rating the event as 'Excellent' and 20% as 'Very Good'. Following the evening, 83% of candidates said they were likely or very likely to join a charity board.



"Accuracy of delivery (45 sec pitch); transparent and approachable attitude of charitable representatives: Follow through post event has been excellent."

"Great spread of companies and it was the first kind of event where I had seen boards being as open as they were there."

"The openness of both the organisations and the candidates as to what they were looking for and what could be of benefit, respectively."

"Had no expectations as had never been to a similar event. The welcome was lovely - including the coffee and treats. The organisation and layout were exemplary. The time keeping was an added gem. Overall, both a highly informative and enjoyable evening. Well done!"



CHARITY TRUSTEE SPEED-DATING RESULTS

Following the event, we stayed in contact with our Speed-Dating charities, and we are pleased to announce that there were

24 board appointments as a result of the evening.



"Boardmatch introduced me to speed dating and it was great fun! Not only did I get exposure to organisations unknown to me I got to network with like-minded people. The networking and matching with organisations in need of my particular expertise was both positive and painless thanks to Boardmatch. Today I am involved with two great organisations met at the Boardmatch Speed dating event. Congratulations to Boardmatch on a great event, brilliantly executed."

Jacquie Marsh joined the board of CoisCéim Dance Theatre and Common Purpose



"The trustee speed dating event organised by Boardmatch was a wonderful opportunity to network and meet and learn about Charities that were looking to recruit talent onto their Board.

The event provided me with a chance to interact with many organisations that were doing great work and then allowed me to register my interest with causes that appealed to me the most and where my skills would be a good fit and could be put to good use. Having worked on several corporate governance engagements during my consulting career, I was looking for an opportunity to be part of a Board of a charitable organisation where I could use this expertise and make an impact at a community level. Post the event I took up a Board position at Let's get Talking - an organisation focused on delivering mental health services to the community in Dublin and Galway.

I would highly recommend the Board match speed dating event, especially for someone looking to start their journey as a non-executive director and for organisations that find recruiting top talent to Boards a challenge!"

Goutham Krishnamoorthy, joined the board of Let's Get Talking



"CoisCéim Dance Theatre was invited by Boardmatch to take part in their first Trustee Speed Dating Event hosted by the Convention Centre as part of National Trustees Week in November 2018. Participation was free. It marked a wonderful opportunity for CoisCéim as the timing of the event concurred with vacancies on our board for people with strategic and business skill sets. The curation and delivery of the event was first class - showcasing a diverse group of charitable organisations with clear objectives and unique voices.

The environment was welcoming and positive. The quality of the potential trustees' that we met was very high and of the people who expressed an interest in joining our Board, ten had skills that the company could benefit from and will, we hope, provide a potential pool of board members for the future. Two individuals in particular stood out and one of these has since joined our Board of Directors. It was an extremely productive evening and one I hope that other charities will have the opportunity to benefit from in the future."

Bridget Webster, Executive Producer/CEO, CoisCéim Dance Theatre



*COISCÉIM DANCE THEATRE – IVONNE KALTER IN HOW TO SINK A PAPER BOAT BY DAVID BOLGER. FILM STILL BY RUSSELL GLEESON.
WWW.COISCEIM.COM

NATIONAL PLOUGHING CHAMPIONSHIP

Boardmatch Ireland was pleased to attend the National Ploughing Championship for the first time this year, as a guest of the **Department of Rural and Community Development.** Attending the Ploughing Championship offered us an opportunity to meet with not-for-profit organisations and individuals looking to join boards that we would not normally be able to share our services with. We were joined by other organisations funded by the Department, who also work to grow and up-skill their communities. President Michael D Higgins visited the Department of Rural and Community Development's tent and spoke to some of the not-for-profits there about the work that they do.



Helen Behan with Minister of State Sean Kyne.



Exhibiting guests of the Department of Rural and Community Development with President Michael D. Higgins.

2018

GOVERNANCE & FINANCE

GOVERNANCE & COMPLIANCE

Registered Company Limited by Guarantee without a share capital (Company number 400151)



Registered with the Charities Regulatory Authority (Registered Charity Number 20058968)



Registered charity with Revenue (CHY number 16398).



Fully compliant with all relevant Irish charity legislation and regulatory framework.



Compliant with the Governance Code for Community, Voluntary and Charitable organisations.



Adopted the use of Charities SORP (FRS102) in our financial statements.



Boardmatch is currently reviewing its governance in line with the Charities' Regulatory Authority's Code of Governance, to ensure our compliance for the next reporting year. Boardmatch was part of the advisory panel for the new code.



OUR OBJECTIVES

Boardmatch Ireland's main objectives are:

- To promote the objectives of charitable organisations for the public benefit by facilitating the introduction and matching of volunteers to charities;
- To promote community and voluntary sector activity for the public benefit; and
- To promote the advancement of education for the public benefit by: recruiting and training volunteers to participate in the governance, management, and operation of charities; offering training and support to new and existing board trustees.

In furtherance of these objectives the Board has adopted the following as Boardmatch's current core value, mission, and vision statements:

CORE VALUES

Sustainable and transparent improved corporate governance of the not-for-profit sector in Ireland

MISSION

To facilitate the improvement of governance in the not-for- profit sector

To support the governance needs of the not-for-profit sector through web-based

facilities

To facilitate the matching of skilled professional people with the governance needs of not- for-profit boards in Ireland

VISION

A not-for-profit sector that is well led, well governed, and open to learning

ACCOUNTS 2018

BOARDMATCH IRELAND (A company limited by guarantee)

STATEMENT OF FINANCIAL ACTIVITIES INCORPORATING INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2018

	Unrestricted funds 2018 €	Restricted funds 2018 €	Total funds 2018 €	Total funds 2017 €
Income from:				
Charitable activities	221,244	85,000	306,244	208,512
Total Income	221,244	85,000	306,244	208,512
Expenditure on:				
Charitable activities, management & administration of charity costs	214,759	17,000	231,759	220,800
Total Expenditure	214,759	17,000	231,759	220,800
Net income/(expenditure) before other recognised				
gains and losses	6,485	68,000	74,485	12,288
Net movement in funds	6,485	68,000	74,485	12,288
Reconciliation of funds:				
Total funds brought forward:	32,492	-	32,492	44,780
Total funds carried forward	38,977	68,000	106,977	32,492

All activities relate to continuing operations.

There were no recognised gains and lossess for 2018 and 2017 other than those disclosed in the statement of financial activities.

ACCOUNTS 2018

BOARDMATCH IRELAND

(A company limited by guarantee) REGISTERED NUMBER: 400151

	BALA	ANCE	SHEET	
Λς	AT 31	DECI	EMRER	2018

	AS AT 31 DECEMBER 2018							
		2018 €		2017 €				
Fixed Assets		C		C				
Intangible assets Tangible assets		- 1,040		10,990 1,209				
Current assets		1,040		12,199				
Debtors Cash in bank and in hand	16,363 102,931		9,595 36,997					
Creditors: amounts falling due within one year	119,294		46,592 (21,930)					
Net current assets Total assets less current liabilities		105,937 106,977		24,662 36,661				
Creditors: amounts falling due after more than one year		-		(4,369)				
Net assets		106,977		32,492				
Charity Funds Restricted Funds Unrestricted Funds		68,000 38,977		- 32,492				
Total Funds		106,977		32,492				

The financial statements were approved and authorised for issue by the Trustees on and signed on their behalf by:

Michael McDonagh, (Chair)

Brendan Lawlor, (Finance Committee)

Trustee

NEW REGISTERED ORGANISATIONS

NEW ORGANISATIONS 2018

ANIMALS, ENVIRONMENT

Roscrea Junior SPCA
The Afforestation Project
Coastwatch
Bat Conservation Ireland
PAWS Animal Rescue
The Adventure Project

ARTS, CULTURE, MEDIA

Dublin Fringe Festival
Interface
Dross Evolution
Artane School of Music
Dalkey Archive Press Ireland
Co-Orch
Cork Craft & Design
Cloughjordan Arts CLG
Irish Aviation Foundation CLG Shannon
Aviation Museum

CHILDREN & FAMILIES

Barnardos
Empower the Family
Doras Bui a Parents Alone Resource
Centre
St Bernard Children's Services CLG
Bonnybrook Early Education Centre
Wexford Women's Refuge
South Dublin County Childcare
Committee

Ballymun Day Nursery Ltd. T/A 'Tir Na Early Childhood nOq' Care & **Education Centre** FamiliBase, Ballyfermot Centre for Children, Young People and Families Oasis Community Childcare Centre Tallaght Childcare Centre Monaghan County Childcare Committee CLG Bagenalstown Family Resource Centre CLG South West Wexford Family Resource Centre Clondalkin Tus Nua Claremorris Family Resource Centre Cavan County Childcare Committee CIGCara House Family Resource Centre Greystones The Family Resource Centre Monaghan County Childcare

COMMUNITY SERVICES

Committee CLG

South Connacht Money Advice and Budgeting Service CLG North Dublin MABS South Leinster Citizens Information Service CLG Bishopstown Credit Union North Leinster Money Advice and Budgeting Service CLG

NEW REGISTERED ORGANISATIONS

NEW ORGANISATIONS 2018

South Munster Citizens Information CLG

Quarryvale Community & Leisure Centre CLG

Dublin South East Community Training Centre

Waterford LEADER Partnership CLG

Fingal Leader Partnership

National Traveller Money Advice and

Budgeting Service

Dublin South MABS

Ballygall Credit Union Ltd

Beaufort Day Care Centre CLG

South Connacht Citizens Information

Service

South Leinster Money Advice &

Budgeting Service CLG

Citizens Information Phone Service

Clare Money Advice & Budget Service

Harmony House Community Centre CLG

Cork Anti-Poverty Resource Network (CAPRN)

Mounttown Community Facility CLG Irish Online Giving Foundation Deaf Village Ireland

DEVELOPMENT AND HOUSING

Tintean Housing Association CLG Limerick City Community Development Project An Siol North West Inner City
Community Development Project
Cork Simon Community
My Streets Homeless Walking Tours
Cumpunity

WEXFORD ENTERPRISE CENTRE

Cumann na Daoine, Community

Development Project

Monaghan Integrated Development

CLG

Marillac Housing Association CLG Breffni Community Development CLG The Mendicity Institution

YOUTH, EDUCATION AND RESEARCH

Trinity Youth Services

No Name! Club

young Horizons

TASC

Belvedere Youth Club

Portlaoise Educate Together School

St. John Bosco Youth Centre

Citywest Educate Together National

School

Le Cheile Donnycarney Community &

Youth Centre

EIL Intercultural Learning

Macra na Feirme

South Area Youth Service

Ballymun Regional Youth Resource

NEW REGISTERED ORGANISATIONS

NEW ORGANISATIONS 2018

HEALTH & DISABILITY

Hepatitis C Partnership
Spina Bifida Hydrocephalus Ireland
Slánú Stroke Rehab
Peamount Healthcare
Multiple Sclerosis North West Therapy
Centre, Sligo
Irish Autism Action
Disability Federation of Ireland
Leopardstown Park Hospital

Bloomfield Health Services Saint John of God Hospitaller Services Group

Blood Bikes East

Task Force CLG

Aspire - The Asperger Syndrome Association of Ireland Limerick Autism Group Donegal Centre for Independent Living Ltd.

Blanchardstown Centre for Independent living

COUNSELLING & SUPPORT

Sankalpa Addiction Services
Let's Get Talking
Irish Association for Counselling &
Psychotherapy Ltd. (IACP)
Willow Community Counselling
Services
Turas Counselling Ltd
Jigsaw, The National Centre for Youth
Mental Health

Ballyfermot Local Drug and Alcohol

South Inner-City Drug and Alcohol Task Force
SMART Recovery Ireland Ltd
Ballyfermot Social Intervention Initiative
Spirasi
Shannon's Hopeline CLG

RECREATION, SPORT

BRIGHT Programme

Irish Surfing

LAW, ADVOCACY, GOVERNANCE

Doras Luimni Charities Institute Ireland

RELIGION

The Compassion Centre Ireland

INTERNATIONAL DEVELOPMENT & AID

Irish Red Cross (thru Dept of Defence) Vita

Dóchas - The Irish Association of Non-Governmental Development Organisations

Irish Emergency Alliance

VMM International

NPH Ireland (Our Little Brothers and Sisters)





www.boardmatch.ie



